1. BANK OF AMERICA GLOBAL WEALTH & INVESTMENT MGMT

Rank 2014: 1

U.S. Private-Client AUM: \$1,119 bil Minimum Account: N/A Median Account: N/A Wealth Managers: 20,018 **Clients Per Manager: N/A** U.S. Branch Offices: 783 Websites: ml.com. ustrust.com Tel: 800-637-7455, 800-878-7878

2. MORGAN STANLEY WEALTH MGMT*

Rank 2014: 2

U.S. Private-Client AUM: \$986.7 bil Minimum Account: N/A Median Account: N/A Wealth Managers: 15,915 Clients Per Manager: N/A U.S. Branch Offices: 621 Website: morganstanley.com/what-wedo/wealth-management Tel: 888-932-6772, 212-761-4000

3. JPMORGAN

Rank 2014: 3 U.S. Private-Client AUM: \$671 bil Minimum Account: \$5 mil Median Account: N/A

Wealth Managers: 1,517

Clients Per Manager: N/A
U.S. Branch Offices: 69
Website: jpmorgan.com/privatebanking
Tel: 212-464-1909

4. WELLS FARGO

Rank 2014: 4
U.S. Private-Client AUM: \$508 bil
Minimum Account: N/A
Median Account: N/A
Wealth Managers: 15,205
Clients Per Manager: N/A
U.S. Branch Offices: 1,481
Websites: wellsfargoprivatebank.com,
wellsfargoadvisors.com,
abbotdowning.com
Tel: 877-636-0501, 866-243-0931,
888-648-8157

5. UBS WEALTH MANAGEMENT

Rank 2014: 5	
U.S. Private-Client AUM: \$499 bi	I
Minimum Account: N/A	
Median Account: N/A	
Wealth Managers: 6,982	
Clients Per Manager: N/A	
U.S. Branch Offices: 318	
Website: ubs.com	
Tel: 201-352-3000	

6. GOLDMAN SACHS*

Rank 2014: 6
U.S. Private-Client AUM: \$240.4 bil*
Minimum Account: \$10 mil
Median Account: N/A
Wealth Managers: 444
Clients Per Manager: 20-30
U.S. Branch Offices: 13
Website: gs.com/pwm
Tel: 800-323-5678
e-mail: gsinfo@gs.com

7. BNY MELLON WEALTH MGMT

Rank 2014: 7 U.S. Private-Client AUM: \$215.1 bil Minimum Account: \$2 mil Median Account: N/A Wealth Managers: 860 Clients Per Manager: 25-50 U.S. Branch Offices: 37 Website: bnymellonwealthmanagement .com Tel: 855-976-5789 e-mail: don.quattrucci@bnymellon.com

8. FIDELITY

Rank 2014: 8 U.S. Private-Client AUM: \$200 bil Minimum Account: \$1 mil Median Account: N/A Wealth Managers: 1,412

9. NORTHERN TRUST

Rank 2014:9	
U.S. Private-Client AUM: \$196.7 bi	l
Minimum Account: \$2 mil	
Median Account: N/A	
Wealth Managers: 691	
Clients Per Manager: N/A	
U.S. Branch Offices: 64	
Website: northerntrust.com	
Tel: 312-444-3918	
e-mail: david.p.williams@ntrs.com	

10. CITIGROUP

Rank 20	14: 12
U.S. Pri	vate-Client AUM: \$119 bil
Minimur	n Account: N/A
Median	Account: N/A
Wealth	Managers: 527
Clients	Per Manager: N/A
U.S. Bra	nch Offices: 228
Website	citiprivatebank.com
Tel: 212	-559-9470

11. CREDIT SUISSE

Rank 2014: 11 U.S. Private-Client AUM: \$106 bil Minimum Account: N/A Median Account: N/A Wealth Managers: 358 Clients Per Manager: 50-60 U.S. Branch Offices: 16 Website: credit-suisse.com Tel: 610-397-7160 e-mail: richard.jaffe@credit-suisse.com

12. RAYMOND JAMES FINANCIAL Rank 2014: 13

U.S. Private-Client AUM: \$102.9 bil
Minimum Account: N/A
Median Account: \$8 mil
Wealth Managers: 5,900
Clients Per Manager: N/A
U.S. Branch Offices: 2,500
Website: raymondjames.com
Tel: 800-248-8863 ext. 75351
e-mail: patrick.daxon@raymondjames.com

13. DEUTSCHE ASSET & WEALTH MGMT

Rank 2014: 14
U.S. Private-Client AUM: \$86 bil
Minimum Account: N/A
Median Account: N/A
Wealth Managers: 300

Clients Per Manager: N/A U.S. Branch Offices: 22 Website: deutscheawm.com/wealth-us

Tel: 212-454-3600

14. RBC WEALTH MGMT

Rank 2014: 15
U.S. Private-Client AUM: \$76.1 bil
Minimum Account: N/A
Median Account: \$13.3 mil
Wealth Managers: 1,900
Clients Per Manager: 179
U.S. Branch Offices: 200
Website: rbcwm-usa.com
Tel: 612-371-2711

15. BESSEMER TRUST

Rank 2014: 16
U.S. Private-Client AUM: \$67.3 bil
Minimum Account: \$10 mil
Median Account: N/A
Wealth Managers: 405
Clients Per Manager: 6
U.S. Branch Offices: 17
Website: bessemer.com
Tel: 212-708-9349
e-mail: wilcox@bessemer.com

16. PNC WEALTH MGMT

Rank 2014: 17

U.S. Private-Client AUM: \$54.2 bil
Minimum Account: \$1 mil
Median Account: N/A
Wealth Managers: 977
Clients Per Manager: N/A
U.S. Branch Offices: 102
Website: pnc.com
Tel: 888-762-6276
e-mail: wealthmanagement@pnc.com

17. BERNSTEIN PRIVATE WEALTH MGMT
Rank 2014: 19
U.S. Private-Client AUM: \$51.4 bil
Minimum Account: N/A
Median Account: N/A
Wealth Managers: 234
Clients Per Manager: N/A
U.S. Branch Offices: 18
Website: bernstein.com
Tel: 312-696-7833
e-mail: rich.bindler@bernstein.com

18. SUNTRUST PRIVATE WEALTH MGMT Rank 2014: 18 U.S. Private-Client AUM: \$50.2 bil Minimum Account: N/A Median Account: \$10.3 mil Wealth Managers: 199

Clients Per Manager: 93
U.S. Branch Offices: 65
Websites: suntrust.com/wealth,
genspring.com
Tel: 404-813-2680
e-mail: privatewealthmanagement@
suntrust.com

19. U.S. BANK WEALTH MGMT

Rank 2014: 21
U.S. Private-Client AUM: \$43.9 bil
Minimum Account: N/A
Median Account: N/A
Wealth Managers: 204
Clients Per Manager: N/A
U.S. Branch Offices: 205
Website: reserve.usbank.com
Tel: 855-330-6916

20. ROBERT W. BAIRD

Rank 2014:23	
U.S. Private-Client AUM: \$41.7 bil	
Minimum Account: N/A	
Median Account: \$0.2 mil	
Wealth Managers: 816	
Clients Per Manager: 168	
U.S. Branch Offices: 73	
Website: rwbaird.com	
Tel: 414-298-1714	
e-mail: ksweeney@rwbaird.com	

21. BMO PRIVATE BANK

Rank 2014: 22
U.S. Private-Client AUM: \$39.1 bil
Minimum Account: \$1 mil
Median Account: N/A
Wealth Managers: 844
Clients Per Manager: N/A
U.S. Branch Offices: 29
Website: bmoprivatebank.com
Tel: 480-348-7725
e-mail: michael.montgomery@bmo.com

22. NEUBERGER BERMAN

Rank 2014: 24
U.S. Private-Client AUM: \$35.1 bil
Minimum Account: \$1 mil
Median Account: \$10 mil
Wealth Managers: 100
Clients Per Manager: N/A
U.S. Branch Offices: 10
Website: nb.com
Tel: 800-234-9840
e-mail: krende@nb.com

23. LPL FINANCIAL

Rank 2014: 26
U.S. Private-Client AUM: \$27.5 bil
Minimum Account: \$5 mil
Median Account: \$7 mil
Wealth Managers: 1,747

Clients Per Manager: N/A
U.S. Branch Offices: N/A
Website: Ipl.com
Tel: 858-450-9606 ext. 7226
e-mail: matthew.enyedi@lpl.com

23. HSBC PRIVATE BANK

Rank 2014: 28
U.S. Private-Client AUM: \$27.5 bil
Minimum Account: N/A
Median Account: N/A
Wealth Managers: 37
Clients Per Manager: N/A
U.S. Branch Offices: 6
Website: hsbcprivatebank.com
Tel: 212-525-6190
e-mail: michael.t.cerminaro@hsbcpb.com

25. BROWN BROTHERS HARRIMAN PRIVATE WEALTH MGMT

Rank 2014: 27
U.S. Private-Client AUM: \$25.9 bil
Minimum Account: \$10 mil
Median Account: \$14.2 mil
Wealth Managers: N/A
Clients Per Manager: N/A
U.S. Branch Offices: 7
Website: bbh.com
Tel: 212-483-1818
e-mail: charles.izard@bbh.com

26. WILMINGTON TRUST

Rank 2014: 29

U.S. Private-Client AUM: \$25.4 bil
Minimum Account: \$3 mil
Median Account: N/A
Wealth Managers: 84
Clients Per Manager: 76
U.S. Branch Offices: 44
Website: wilmingtontrust.com
Tel: 302-651-1936
e-mail: mgraham@wilmingtontrust.com

27. FIRST REPUBLIC

Rank 2014: 32
U.S. Private-Client AUM: \$24.2 bil
Minimum Account: \$0.5 mil
Median Account: \$1.2 mil
Wealth Managers: 87
Clients Per Manager: 83
U.S. Branch Offices: 13
Website: firstrepublic.com/
wealthmanagement
Tel: 310-407-1385
e-mail: ngentin@firstrepublic.com

28. GLENMEDE

Rank 2014: 30 U.S. Private-Client AUM: \$23.8 bil

Minimum Account: \$5 mil Median Account: \$10.5 mil

Wealth Managers: 75
Clients Per Manager: 27
U.S. Branch Offices: 7
Website: glenmede.com
Tel: 215-419-6100
e-mail: chip.wilson@glenmede.com

29. FIFTH THIRD PRIVATE BANK

Rank 2014: 25
U.S. Private-Client AUM: \$21.1 bil
Minimum Account: \$1 mil
Median Account: \$2.2 mil
Wealth Managers: 105
Clients Per Manager: 48
U.S. Branch Offices: 20
Website: 53.com/privatebank
Tel: 866-488-0017
e-mail: privatebankadvisors.bancorp@53.com

30. CITY NATIONAL BANK

Rank 2014: 31	
U.S. Private-Client AUM: \$21 b	il
Minimum Account: N/A	
Median Account: N/A	
Wealth Managers: 122	
Clients Per Manager: N/A	
U.S. Branch Offices: 34	
Website: cnb.com	
Tel: 800-708-8881	
e-mail: richard.gershen@cnb.co	m

31. ATLANTIC TRUST PRIVATE WEALTH MGMT

Rank 2014: 35
U.S. Private-Client AUM: \$20.4 bil
Minimum Account: \$5 mil
Median Account: \$3.8 mil
Wealth Managers: 62
Clients Per Manager: 39
U.S. Branch Offices: 13
Website: atlantictrust.com
Tel: 617-357-9600
e-mail: squeler@atlantictrust.com

31. BROWN ADVISORY

Rank 2014: 34
U.S. Private-Client AUM: \$20.4 bil
Minimum Account: N/A
Median Account: \$11.7 mil
Wealth Managers: 68
Clients Per Manager: 11.1
U.S. Branch Offices: 6
Website: brownadvisory.com
Tel: 410-537-5585
e-mail: dgodine@brownadvisory.com

33. CAPITAL GROUP PRIVATE CLIENT SERVICES

Rank 2014: 33
U.S. Private-Client AUM: \$20.2 bil
Minimum Account: \$3 mil
Median Account: \$7.3 mil
Wealth Managers: 31
Clients Per Manager: 37
U.S. Branch Offices: 8
Website: thecapitalgroup.com/pcs
Tel: 213-486-9600
e-mail: jsaa@capgroup.com

34. KEY PRIVATE BANK

Rank 2014: 36
U.S. Private-Client AUM: \$18.8 bil
Minimum Account: \$1 mil
Median Account: \$1.5 mil
Wealth Managers: N/A
Clients Per Manager: 95
U.S. Branch Offices: 49
Website: key.com/kpb
Tel: 216-689-3169
e-mail: rick_j_weigle@keybank.com

35. BB&T

551 5541
Rank 2014: 37
U.S. Private-Client AUM: \$17.6 bil
Minimum Account: N/A
Median Account: \$8.1 mil
Wealth Managers: 378
Clients Per Manager: 120
U.S. Branch Offices: 84
Website: bbt.com/bbtdotcom/wealth/
start.page
Tel: 800-388-3085
e-mail: wealthsolutions@bbandt.com

36. JANNEY MONTGOMERY SCOTT

Rank 2014: 38
U.S. Private-Client AUM: \$16.6 bil
Minimum Account: N/A
Median Account: N/A
Wealth Managers: 731
Clients Per Manager: 175
U.S. Branch Offices: 110
Website: janney.com
Tel: 215-665-6000
e-mail: request@janney.com

37. SCS FINANCIAL

Rank 2014: 40
U.S. Private-Client AUM: \$15.5 bil
Minimum Account: \$25 mil
Median Account: \$50 mil
Wealth Managers: 11
Clients Per Manager: 12
U.S. Branch Offices: 2
Website: scsfinancial.com
Tel: 617-204-6400
e-mail: pmattoon@scsfinancial.com

38. FIDUCIARY TRUST CO. INTL

Rank 2014: 39
U.S. Private-Client AUM: \$15.3 bil
Minimum Account: \$5 mil
Median Account: \$12 mil
Wealth Managers: 38
Clients Per Manager: 38
U.S. Branch Offices: 9
Website: fiduciarytrust.com
Tel: 877-384-1111
e-mail: h.johnson@ftci.com

39. VERITABLE

Rank 2014: N/A
U.S. Private-Client AUM: \$13 bil
Minimum Account: \$20 mil
Median Account: \$47 mil
Wealth Managers: 14
Clients Per Manager: 15
U.S. Branch Offices: 2
Website: veritablelp.com
Tel: 610-540-2036
e-mail: jscuteri@veritablelp.com

40. WILLIAM BLAIR & CO.

Rank 2014: N/A
U.S. Private-Client AUM: \$11.4 bil
Minimum Account: \$3 mil
Median Account: N/A
Wealth Managers: 80
Clients Per Manager: N/A
U.S. Branch Offices: 1
Website: williamblair.com
Tel: 312-236-1600
e-mail: jbrennan@williamblair.com,
rdevore@williamblair.com

*Barron's estimate. AUM=assets under management